

High Frequency Chest Wall Oscillation (HFCWO) Model- YK800



BENEFITS OF **HFCWO THERAPY**

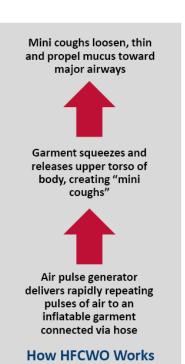
Studies show that HFCWO therapy is as effective as chest physical therapy ("CPT") for airway clearance.

Benefits for the Patient

- Lower risk of respiratory infections that can be serious or life-threatening (e.g., pneumonia)
- Independence from a dedicated caregiver
- Consistency, comfort and portability of therapy
- · Improved quality of life

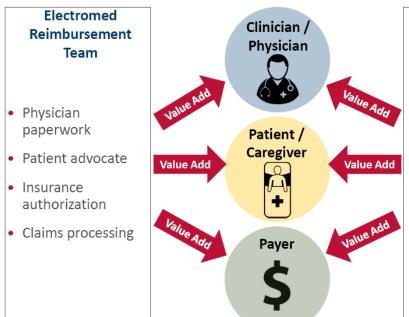
Benefits for the Payer

- Eliminates expense of an in-home care provider (required in CPT)
- Reduces likelihood of costly hospital admissions due to infections or other complications



VALUE ADDED SERVICES

TO OUR HOME CARE CUSTOMERS

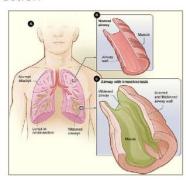


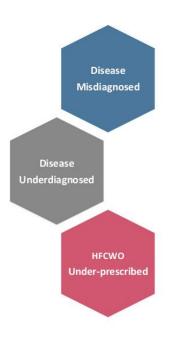
Electromed Respiratory Therapists

- Counsel to physicians
- In-home patient training by respiratory therapist (contracted)
- Respiratory therapists on call service-line
- Ensure therapy compliance, improving outcomes for payers

THE BRONCHIECTASIS MARKET OPPORTUNITY

- Bronchiectasis: an irreversible lung condition characterized by abnormal widening of one or more of the bronchi (airways)
- End result of repeated episodes of pulmonary inflammation and infection
- Damaged airways allow excess mucus to accumulate, increasing risk of infection





KEY GROWTH STRATEGY

- Increase referrals in largest, fastest growing segments: adult pulmonology / bronchiectasis
- Improve sales productivity through deeper clinic penetration and market share growth
- Enhance patient and provider support to provide best-in-class customer care
- Expand and promulgate the body of clinical evidence to increase utilization of SmartVest for patients with bronchiectasis
- Continue to develop innovative device features that appeal to patients
- Grow institutional market share to support home care growth









The Inner airbag with the tracking Number



Effective 2-3 times more effective





✓ Powerful

- Frequency range is from 1Hz to 20Hz Pressure range is from 3mmHg to 30mmHg

✓ Effective:

HFCWO has been proved 2 to 3 times more effective than traditional chest physical therapy techniques in terms of mucus removal'.

✓ Efficient:

- Unlike other techniques performed manually, HFCWO is a highly automated system almost operating on its own, requires much less presence of medical staff.
- HFCWO therapy is time-saving. The average therapy session is only 20 minutes long.

✓ Ease of use:

- Plug-and-play design
- Intuitive interface on a large touch screen
- Automated system with productive workflow

✓ Optional diversity:

- From reusable to disposable vests and chest straps.
- Various sizes of vests and chest straps.

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