



CONVEYING



DOSING



WEIGHING



MIXING



FILLING



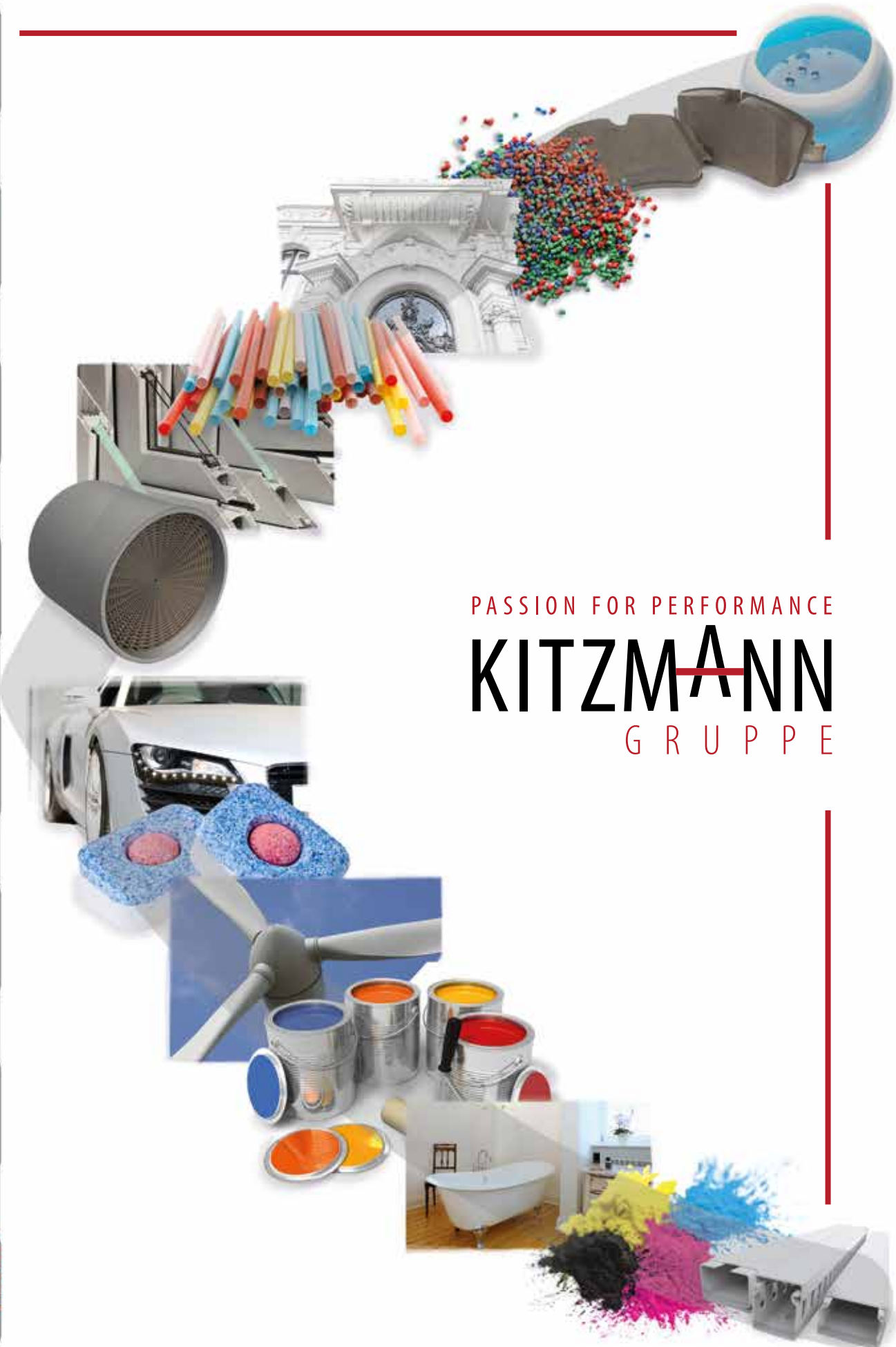
STORING



AUTOMATION



EXPLOSION
PROTECTION



PASSION FOR PERFORMANCE

KITZMANN
GRUPPE



PASSION FOR PERFORMANCE

FROM INDIVIDUAL COMPONENTS TO TURNKEY SYSTEMS
KITZMANN SUPPLIES EVERYTHING FROM ONE SOURCE:
FEATURES MADE IN GERMANY



THE OWNERS

Particularly in these times of price pressure, production relocations and ever new challenges in a globalised world, we want to clearly demonstrate why we can do some things better than others.

Transparency, trust and professionalism – human cornerstones for the benefit of our partners, our company and our employees.



Albrecht Gräfe



Nico Gräfe



More than 27 years of experience paired with professional competence and innovation

... that is what drives us.

ABOUT US

KITZMANN WITH HEADQUARTERS IN LENGERICH/GERMANY DESIGNS INDIVIDUAL SYSTEM SOLUTIONS AND PRODUCTION TECHNOLOGIES. WE ARE A DEPENDABLE PARTNER FOR RELIABLE, BESPOKE COMPLETE SYSTEMS. FOR MORE THAN 45 YEARS, WE HAVE BEEN SUPPLYING CUSTOMERS WORLDWIDE WITH APPLICATION-ORIENTED AND PRACTICE-ORIENTED TECHNOLOGIES AS WELL AS INNOVATIVE PRODUCTS. OUR COMPREHENSIVE VERTICAL INTEGRATION "MADE IN GERMANY" ENSURES CONSTANT FLEXIBILITY AND SUPERIOR QUALITY. EFFICIENT HANDLING OF BULK MATERIALS AND LIQUIDS IN CONVEYING, DOSING, WEIGHING, MIXING AND FILLING IS OUR STRENGTH. THE RANGE OF PRODUCTS AND SERVICES OFFERED BY OUR 110 EMPLOYEES COVERS ENGINEERING, MANUFACTURING, ASSEMBLY AND COMMISSIONING OF EVERYTHING FROM INDIVIDUAL COMPONENTS TO TURNKEY SYSTEMS.



OUR PROFILE

Our range of products and services includes steel and sheet metal processing as well as production engineering including process automation, from individual assemblies to turnkey solutions.

As a specialist for customised and reliable complete systems, we guarantee optimum functional and operating reliability.

In the field of bulk material handling, we ensure efficiency in performance and yield during the process steps of conveying, dosing, weighing, mixing and filling.

Selected qualified and certified personnel for industrial explosion protection complies with the ATEX guidelines of the European Union to guarantee comprehensive services for system safety.

The automation division includes control cabinet construction, electrical engineering, PLC programming and data recording and stands for optimum process operation.

WHAT WE STAND FOR

- + Absolute reliability & trustworthiness
- + Flexibility
- + Professional competence
- + Appreciation
- + Accountability
- + Teamwork
- + Speed & individuality
- + Courage to be different
- + Learning from experience
- + Integrity
- + Reproducibility of the process sequence
- + Transparency of the processes
- + Independence on the raw materials market
- + Increase of the own value chain
- + Yield



VEKA AG, Sendenhorst



VEKA's close cooperation with KITZMANN is always characterised by transparency in price and performance. Power of innovation, quality and professional competence at all levels have been the convincing qualities of KITZMANN for more than 27 years. We are envisioning a trusting and forward-looking partnership with VEKA, from which both companies will continue to benefit. – Hans Gohmann, Head of Purchasing | Peter Ernemann, Division Manager Production

WE ARE WRITING HISTORY



2017

The production area is tripled; sales, administration and production engineering at the Lengerich site are expanded

2012

KITZMANN celebrates its anniversary – 40 years of success



2008

The production capacity increases with the construction of workshop 3; the “Machining” division and the technology and automation capacity are established

2007

Market leader in the area of “automated mechanical screw feeding 2007 for extruder lines” in Germany

1999

First exports of systems worldwide; son Nico Gräfe joins 1999 the company

1997

The production capacity is increased with the construction of 1997 workshop 2



1992

Albrecht Gräfe acquires the company; the “Production engineering” division is established



1972

The company is founded by craftsman blacksmith Ernst Kitzmann

POWERFUL

WE ARE RELIABLE PARTNER IN THE AREAS OF MECHANICAL ENGINEERING AND PLANT ENGINEERING FOR THE CHEMICAL INDUSTRY AND ESPECIALLY THE PLASTIC PROCESSING INDUSTRY. WE STRENGTHEN OUR MARKET PRESENCE WITH BUNDLED KNOW-HOW AND LONGSTANDING EXPERIENCE.



Our business policy is characterised by efficient management with short decision-making paths. We do not only think about the next quarter, but rather plan for the long term and drive innovative investments. And we act immediately when necessary.

Our trust-based company culture is an essential factor for stabilising our company.

GOOD REASONS

Our customers benefit from the qualifications of our highly motivated employees and from their passion of always delivering something exceptional. We are full of ideas, we learn from experience and we have the courage to think outside the box when necessary – always to the benefit of our customers:

- + 45 years of professional competence handed down over generations, including 25 years of experience in production engineering
- + Protected, longstanding know-how through continuous professional training of employees
- + “Made in Germany” and everything from one source
- + Individual consulting, project planning, implementation, design, manufacturing, assembly, training, online customer care
- + Short communication paths
- + Customised process IT for the application

- + Highly flexible in manufacturing and delivery
- + Generation of innovative solutions for customer-specific requirements
- + Yield-based investments in CNC-controlled machinery and the latest technology
- + Creation of new jobs
- + Corporate culture comes first



OBO Bettermann GmbH & Co. KG, Menden



Whether for process technology or aftersales service – we have always been able to rely on the people from Kitzmann when it comes to professional competence and flexibility, for over 20 years. – Frank Wüllner, Factory Manager

PRODUCTS

THE KITZMANN PRODUCT RANGE IS BROAD: WE PLAN AND MANUFACTURE TURNKEY SYSTEMS FOR HANDLING SOLID AND LIQUID MATERIALS, OR FROM RAW MATERIAL TO SEMIFINISHED PRODUCTS, E.G. EXTRUDER FEEDING, SILO SYSTEMS, COMPOUNDING SYSTEMS, ADDITIVE MIXING, SCREWS, WEIGHERS, FILLING AND DRAINING STATIONS AS WELL AS LIQUIDS PROCESSES – ALWAYS TAKING INTO ACCOUNT OUR CUSTOMERS' INDIVIDUAL REQUIREMENTS.



Rehau AG + Co, Wittmund

Today's working world is characterised by speed and flexibility. In our longstanding cooperation with KITZMANN during various projects, we repeatedly experience these attributes, paired with diligence, reliability and trust.

– Nico Kuske, Head of Team Compounding / International

▣ Glovebox for toxic and hygroscopic raw materials

Low-contamination feeding of the containers through product transfer port. Product storage in material hopper or closed sending container. Application of e.g. dried compressed air for hygroscopic substances possible. Discharge shaft into empty sack compactor or endless sleeving. Also suitable for requirement as per Directive 2014/34/EU (ATEX).



▣ Big Bag feeding and discharge station

Effective reduction of dust discharge through innovative extraction function. Reliable discharge of Big Bags with almost no dust. Folding and disposal without emission of residual dust.



▣ Small component scales – type KKW

Ideal for raw materials with a tendency to adhere. Various designs available, including with ATEX compliance.



▣ **Multi-component dosing and weighing station**

Suitable for strongly adhering bulk materials with poor flow properties.



▣ **Mobile bag loading**

Suitable for pneumatic suction or pressure conveying with aspiration filter and empty bag compactor.



▣ **Multi-component filling station** including negative dosing of up to 50 components for mobile containersystem.



▣ **Clump disintegrator** for all bulk materials that tend to form clumps.

Single-shaft disintegrator with crushing force of 3 x 200 kg. Internal dimensions: 300 x 500 mm. Stainless steel 1.4301 used for components in contact with the product. ATEX approval for zone 21/22.

▣ **Additive mixing unit**

Fully automated container filling including transport system, product-tight, low dust emissions, reproducible, reliable.



3A Composites Core Materials



As a new customer of KITZMANN, the positive characteristics of the company, such as competence, innovation and customer-oriented solutions, became clearly evident already during the first project discussions. In the same way, these characteristics have continued during project implementation, paired with reliability and close exchange of information. All this lead to successful completion of the project and will certainly also be the basis for the successful implementation of further joint projects. – Dieter Bach, Production & Supply Chain Manager

RESPONSIBILITY

TOGETHER WITH OUR EMPLOYEES, WE ARE HAPPY TO ACCEPT SOCIAL RESPONSIBILITY. FOR A LIFE WORTH LIVING, WE SUPPORT VARIOUS SPORTS CLUBS, SOCIAL FACILITIES AND CHARITY PROJECTS WITH MATERIAL AND FINANCIAL SUPPORT AND WITH VOLUNTEER WORK. WE OFFER YOUNG PEOPLE CAREER PERSPECTIVES WITH FUTURE-PROOF APPRENTICESHIPS.

MATTERS OF THE HEART

As a member of the Förderverein Handball Everswinkel e.V., a local handball support society, we have been supporting the handball department for over 20 years. In addition to supporting the further education of children and youth coaches, the support society is involved with balancing social inequalities to provide all children the same opportunities for participating in the events organised by the handball club. For this, the society regularly contributes money for sports equipment, support training sessions and handball events for the children.



SC DJK Everswinkel 1. Ladies handball

Emotional. Dynamic. Passionate. Handball is pure fascination – not only for us players, but also at KITZMANN. The guiding principle “passion for performance” can be transferred to our team – the 1st. Ladies’ Team and the youth department have appreciated the support from KITZMANN for many years. – Anna Schilling, SC DJK Everswinkel 1. Ladies handball

We donated to the SC Preußen Lengerich club to support the children’s and youth sports section; we are the main sponsor for the annual KITZMANN Cup.



To ensure that people in need can also have a little joy at Christmas, we forego presents and make an annual donation to the Tafel Lengerich e.V. food bank.





OUR RECIPE FOR SUCCESS

- + Good work atmosphere
- + Respectful and considerate collaboration
- + Team-oriented and independent working
- + Culture of a family-run company
- + Flexible working hours
- + Health awareness
- + 50% of gym membership paid for employees
- + In-house group for strength and endurance training
- + Maintaining an active community
- + Striving for permanent employee satisfaction



CAREERS

As a regional employer and a growing company, we offer secure jobs. We set great store by a motivated management team and enable each employee to complete their tasks independently. We support the skills of each individual with training measures.

Young people can get a taste of working life with a work experience at KITZMANN.

Qualified training is important to us. We support young talents by strengthening their independence and letting them take responsibility. Practical work builds up their self-confidence and makes their start into working life easier.

Bachelor or Master's students are supported by competent employees until they obtain their degree.

Master apprentice

Further education has high priority at KITZMANN. Good training today produces tomorrow's qualified colleagues. During my training to become a master craftsman, I always had full support and encouragement. Taking the decision to participate in further training is always encouraged, as this allows personal and professional development. Lukas Brönstrup – employee and master apprentice at Magdalena KITZMANN GmbH



FUTURE

KITZMANN WILL CONTINUE TO STAND FOR THE RIGHT MIXTURE OF EXPERIENCE, PROFESSIONAL COMPETENCE, INNOVATION AND FLEXIBILITY.

We meet the continuously changing challenges with new strategies and products so we can continue to participate in the market in a leading role.

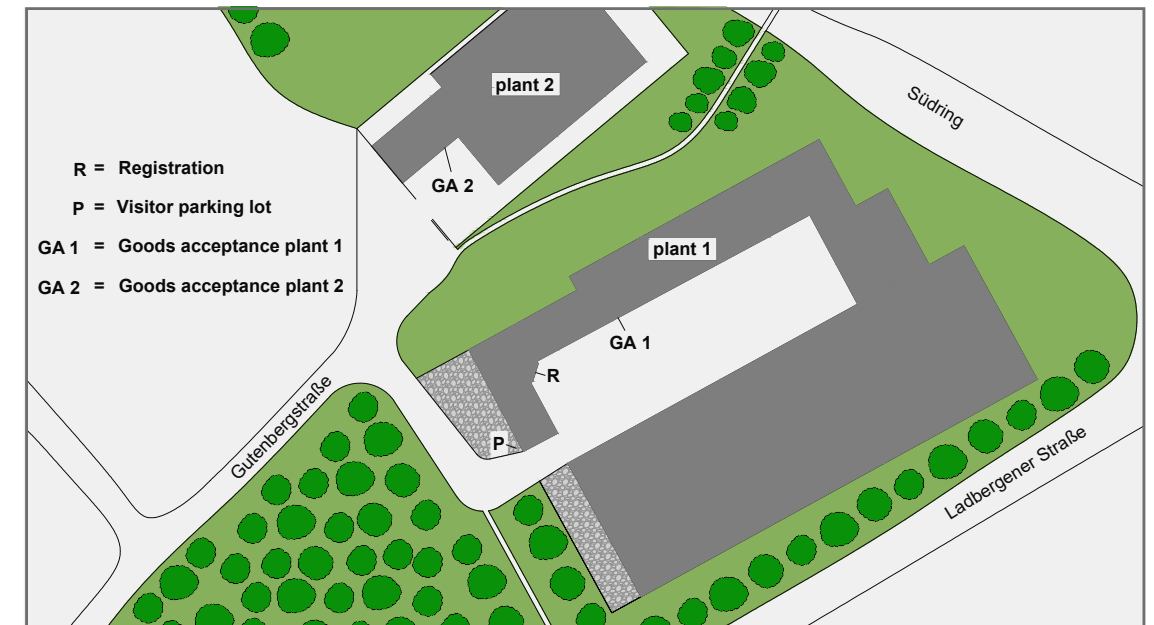
We want to be among the active players in growing markets, such as the PVC industry. With our know-how in the field of process reliability and reproducible process technology, we can offer our customers from the plastics industry solutions which guarantee higher yields while also providing more independence from their raw material suppliers.

OUR VISION

The guiding principle "passion for performance" is internalised and put into practice – from interns to managers.

OUR MISSION

Permanent strengthening of the company with sustainability for all customers and safety for all employees.



PASSION FOR PERFORMANCE

KITZMANN

GRUPPE

BUSINESS HOURS

Mon – Thu	7:30 am – 12:00 noon
	12:30 am – 4:15 pm
Fri	7:30 am – 12:00 noon

WE SPEAK YOUR LANGUAGE

- German
- English
- Russian

INTERNATIONAL REPRESENTATIONS

- Sales for Poland, Czech Republic and Slovakia
- Sales for Turkey, Middle East, Arabian Peninsula and Asia

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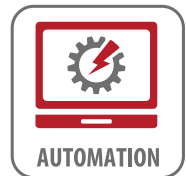
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